# Create your connection



# The power of partnership

Partnering with Tourism Calgary is a great investment for local businesses and a demonstration of support for Calgary's tourism industry. Tourism Calgary partners can connect with new customers, expand their marketing reach and access resources to support business growth.

Partners also have exclusive access to a variety of tools to leverage marketing dollars including cooperative marketing programs, digital content, networking events, industry contact lists, resources and much more. Join us as we showcase everything Calgary has to offer, while inspiring visitors and Calgarians to seek out and share the experiences that are uniquely Calgary's.



### **OUR INDUSTRY**

Tourism is a \$3.2 billion industry in Calgary, attracting more than 8.4 million visitors annually and contributing to the visitor economy.

### **OUR VISION**

To become Ultimate Hosts. Ultimate Host City.

### **OUR MISSION**

Inspire more people to visit Calgary for memorable experiences that celebrate our community, culture, and people.

### **OUR ROLE**

Calgary is a destination like no other. A city with a small town feel, known worldwide for its western hospitality and infectious community spirit.

As the official destination management organization for Calgary. Tourism Calgary has championed the promotion of Calgary as a destination of choice among travellers for more than 60 years. A strong advocate for the industry and for the city's ongoing development, Tourism Calgary works diligently to ensure Calgary is the ultimate host city and welcomes visitors to enjoy its many events, attractions and shareable experiences year-round. An urban centre surrounded by iconic mountain vistas, Calgary's diversity as a travel destination is its greatest strength.



# Invest in a marketing package that suits your business needs

marketing packages	business partner (non consumer)	marketing partner (consumer)	partner plus (consumer)
visitcalgary.com	web link + description	web link + photo + description + social media	web link + photo + enhanced description + social media
partner communications & newsletters	•	•	
networking opportunities			
partner directory			
business & visitor referrals	•	•	•
convention and event listing	•		
meeting website			
online event calendar postings		•	
industry website			
deals/savings program			
marketing campaigns & programs		•	•
one-on-one marketing consultations			
additional website listing			•
membership	AGM voting privileges, networking & event invitations, newsletters, and communications.		
subtotal plus membership Total	\$250 \$100 \$350	\$350 \$100 \$450	\$650 \$100 \$750

<sup>\*</sup>Fees subject to change | Some exceptions apply

# **ADDITIONAL**

Community engagement, hosting clients, educational programs, promotional materials, content marketing, brochure **OPPORTUNITIES:** distribution, digital media/image gallery, travel trade support, brand resources and sponsorship.

Belong to a network of like-minded businesses.

## **Partner benefits**

#### **GROW YOUR BUSINESS**

marketing efforts and put your business in partners to each other and to new customers.

#### **ACCESS TO AWARD-WINNING** MARKETING PROGRAMS

Expand your reach and drive visitors to your door by participating in new and exciting regional marketing campaigns.

#### **CONNECT WITH VISITORS**

event/sports/meeting planners and event delegates through multiple channels including our website, digital tools and in-person

#### **DIGITAL MARKETING**

trip planning tools, rich imagery and content and drives over 1.2 million digital referrals to industry partners, annually.

#### **PUBLICATION LISTINGS**

Visitor Guides are printed annually in addition to the digital version available at visitcalgary.com.

# LISTING

Receive up-to-date information on dates, locations, expected attendance and information for upcoming conventions,

#### **REGULAR COMMUNICATION**

and participation opportunities.

#### **CONNECT WITH PEERS**

Ranging from workshops to social networking are the place to develop contacts and build

